

MARK W. GEIGER
CURRICULUM VITAE

Contact Information:

PO Box 15087
Chicago, IL 60615
USA

Mobile: 1 773 358 8073
Email: mwgeiger1@gmail.com
mark.geiger.wh84@wharton.upenn.edu
URL: <http://markwgeiger.com/>

CURRENT POSITION: Independent scholar.

PREVIOUS POSITIONS:

University of Sydney, 2010-13. Honorary Research Fellow, United States Studies Centre.

Library of Congress, Washington, D.C., 2011-12. Kluge Fellow, John W. Kluge Center.

University of California, Los Angeles, 2010–11. Visiting Scholar, Department of Economics.

University of Sydney, 2009-10. Postdoctoral Fellow, United States Studies Centre.

University of California, Los Angeles, 2008–9. Postdoctoral Scholar, Center for Economic History.

University of Minnesota, 2006–8. Postdoctoral Research Associate, Minnesota Population Center.

University of Missouri, 2001–4. Teaching Assistant, Department of History.

William Woods University, 1993–2002. Assistant Professor, College of Graduate and Adult Studies.

EDUCATION:

Ph.D., History, University of Missouri, 2006. Dissertation, "Missouri's hidden Civil War: Financial conspiracy and the decline of the planter elite, 1861–1865."

M.A., History, University of Missouri, 2000. Thesis: "Missouri Banks and the Civil War: The End of a Prosouthern Entrepreneurial Elite."

M.B.A., The Wharton School, 1975.

B.A., Carleton College, 1971.

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PUBLICATIONS:

Book:

Financial Fraud and Guerrilla Violence in Missouri's Civil War, 1861-1865. Yale Series in Economic and Financial History. New Haven: Yale University Press, 2010.

Articles:

"Follow the Money." *The Journal of the Civil War Era* 2, no. 2 (June 2012): 298-303. Acceptance speech for the Tom Watson Brown Prize for best book on the Civil War published in 2010.

"Indebtedness and the Origins of Guerrilla Violence in Civil War Missouri." *Journal of Southern History* 75, no. 1 (February 2009): 49-82.

"Missouri's Hidden Civil War: Financial Conspiracy and the End of the Planter Elite, 1861-65." *Journal of Economic History* 68, no. 2 (June 2008): 579-84.

"Sectional Loyalties and Institutional Transformation in Missouri's Banks, 1861-70." *Business and Economic History On-Line* 3 (December 2005).

Reviews:

Executing Daniel Bright: Race, Loyalty, and Guerrilla Violence in a Coastal Carolina Community 1861-1865, by Barton A. Myers. *American Nineteenth Century History* 12, no. 2 (June 2011): 364-66.

Jayhawkers: The Civil War Brigade of James Henry Lane, by Bryce Benedict. *The Journal of the Civil War Era* 1, no. 1 (March 2011): 110-12.

Key Command: Ulysses S. Grant's District of Cairo, by T. K. Kionka. *Journal of Southern History* 73, no. 4 (November 2007): 916-17.

WORK IN PROGRESS:

Book, *Floor Rules: Insider Culture in Financial Markets.* To be published by Yale University Press.

AWARDS AND FELLOWSHIPS:

Tom Watson Brown Book Prize, best book on the American Civil War published in 2010, Society of Civil War Historians, 2011.

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John W. Kluge Fellowship, Library of Congress, Washington, D.C., 2011-12.

Francis B. Simkins Award, best first book on the history of the American South over a two-year period (2009-10), Southern Historical Association, 2011.

Lincoln Prize Finalist and Honorable Mention, best book on Abraham Lincoln or the American Civil War era published in 2010, Gilder Lehrman Institute and Gettysburg College, 2011.

Honorary Research Fellow, United States Studies Centre, University of Sydney, Sydney, Australia, 2010-13.

Fletcher M. Green and Charles W. Ramsdell Award, best article published in the *Journal of Southern History* in a two-year period (2008-9), Southern Historical Association, 2010.

United States Studies Centre Postdoctoral Fellow, University of Sydney, Sydney, Australia, 2009-10.

Center for Economic History Postdoctoral Scholar, University of California, Los Angeles, 2008-9.

Columbia University Prize in American Economic History in Honor of Allan Nevins, best dissertation in North American economic history completed in 2006, Economic History Association, 2007.

Distinguished Dissertation Award co-winner, University of Missouri, 2007.

Minnesota Population Center Proposal Development Grant, University of Minnesota, 2006.

Nels Andrew Clevon Founder's Paper Prize Award, Phi Alpha Theta, 2006.

Alfred D. Chandler Travel Grant, Business History Conference, 2005.

Frank F. and Louise I. Stephens History Fellowship, University of Missouri, 2004.

Allen Cook White, Jr. Fellowship, University of Missouri, 2003.

Richard S. Brownlee Fund Award, State Historical Society of Missouri, 1997 and 2001.

Faculty Development Grant, William Woods University, 1996.

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LECTURES AND PRESENTATIONS:

“Floor Rules: The Unwritten Code of the Exchange,” Society for the Advancement of Socio-Economics Annual Conference, Chicago, IL, July 2014.

Discussant, "Credit, Courts, and Conflict," Social Science History Association Annual Conference, Chicago, IL, November 2013.

“When Insider Trading was Legal,” John W. Kluge Center, Library of Congress, Washington, D. C., April, 2012.

“Social Networks on the Exchange Floor,” Social Science History Association Annual Conference, Boston, MA, November 2011.

Lecture and book signing, John W. Kluge Center, Library of Congress, Washington, D. C., November 2011.

“Follow the Money,” Society of Civil War Historians, Southern Historical Association Annual Conference, Baltimore, MD, October 2011.

Civil War Authors Panel, Battle of Lexington Sesquicentennial Commemoration, Lexington, MO, September 2011.

“Where does Financial Innovation Start? Influence Networks in the Early Chicago Board of Trade,” Computation Institute, University of Chicago, Chicago, IL, July 2011.

Interview, *Civil War Talk Radio*, March 2011.

“The Chicago Board of Trade and the Origins of Futures Markets,” Social Science History Association Annual Conference, Chicago, IL, November 2010.

Book Launch and Lecture, United States Studies Centre, University of Sydney, Sydney, Australia, July 2010.

Interview, United States Studies Centre, University of Sydney, Sydney, Australia, July 2010.

“Community Military Mobilization and Guerrilla Violence in the Civil War,” Von Grep Workshop in Economic and Entrepreneurial History, University of California, Los Angeles, CA, February 2009.

“War and the Administrative State: Military Mobilization and the American Civil War, 1861–62,” Social Science History Association Annual Conference, Miami, FL, October 2008.

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Discussant, “Price and Currency Movements in the Long Run,” Social Science History Association Annual Conference, Miami, FL, October 2008.

“A Retrospective Panel of Mid Nineteenth-Century Entrepreneurs: St. Louis Bank Promoters, 1857–61.” Economic History Association Annual Conference, New Haven, CT, September 2008.

“The ‘Shifting Sands’ Problem: Changing Political Boundaries and Historical GIS,” Social Science History Association Annual Conference, Chicago, IL, November 2007.

Columbia University Prize in American Economic History in Honor of Allan Nevins — Finalist Presentation, Economic History Association Annual Conference, Austin, TX, September 2007.

“Bushwhacking and the Self-Destruction of Missouri’s Planter Elite, 1862–65,” American Historical Association Annual Conference, Philadelphia, PA, January 2006.

“Rebel War Financing in Civil War Missouri, 1861–62,” Southern History Association Annual Conference, Atlanta, GA, November 2005.

“Sectional Loyalties and Institutional Transformation in Missouri’s Banks, 1861–70,” Business History Conference, Minneapolis, MN, May 2005.

“Financing Rebellion: Missouri’s Slaveholding Elite and the Push for Secession,” Missouri Conference on History, Jefferson City, MO, April 2004.

“Democracy in Extremis: Missouri’s State Election of 1862,” Missouri Graduate Student History Conference, Columbia, MO, March 2004.

PANELS ORGANIZED:

“Urban Transformations,” Economic History Association Annual Conference, New Haven, CT, September 2008.

“Guerilla Violence in the American Civil War: Contemporary Perspectives,” American Historical Association Annual Conference, Philadelphia, PA, January 2006.

“Contested Loyalty, Contested Rights: Property, Disfranchisement, and the Courts in the Civil War Border States,” Southern History Association Annual Conference, November 2005.

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OTHER PROFESSIONAL ACTIVITIES:

Economic History Association, 2011-13, 2014-present. Member, Board of Trustees.

Economic History Association, 2011-13, 2014-present. Chair, Budget and Audit Committee.

Gilder Lehrman Institute of American History, 2011-present. Member, Lincoln Prize Advisory Committee.

International Economic History Association, 2009–present. Member, Audit Committee.

Social Science History Association, 2010–14. Economics Network Representative.

Minnesota Historical Society, Saint Paul, Minnesota, 2007–8. Member, Advisory Board, Newspaper Digitization Project.

TEACHING EXPERIENCE:

University of California, Los Angeles, 2009. Visiting Lecturer, Department of History.
Financial Crises Past and Present

University of Missouri, 2001–4. Teaching Assistant, Department of History.
Survey of American History to 1865/from 1865
African-American History
America's Environmental Experience

William Woods University, 1993–2002. Assistant Professor, College of Graduate and Adult Studies.
Designed four MBA courses (one-third of the degree requirements) and developed all teaching materials. These courses were then taught throughout the program.

MBA courses designed and taught:

Financial Decisions
Accounting for Managers

Research Methods in Business
Management Systems

Undergraduate courses taught:

Corporate Finance
Accounting
Auditing
Money and Banking

International Trade
Marketing Research
Consumer Behavior
Introduction to Business

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OTHER PROFESSIONAL EXPERIENCE:

Analytical Bio-Chemistry Laboratories, Inc., Columbia, Missouri, 1990–93. Vice President—Chief Administrative Officer. Responsible for computing, facilities, purchasing, office services. Member of the Executive Committee.

Kidder, Peabody & Company, Inc., New York, New York, 1986–90. Vice President—Special Projects. Worked on special projects assigned by the Executive Committee and the Chief Financial Officer to restructure the company's operational and financial controls, and approach to risk management.

Paramount Communications, Inc., New York, New York, 1981–85. Audit Manager—MIS. Managed audit department responsible for all data center and computer application review activities in the corporation (65 data centers). Jointly responsible for operational review of all 212 business units in the corporation.

Arizona State Government, Phoenix, Arizona, 1978–81. Project Manager—Income Tax Systems. Directed the applications programming team responsible for developing and maintaining systems for individual and corporate income tax processing, withholding, billing, and IRS coordination.

RESEARCH INTERESTS:

Economic history and economic sociology, financial markets, banking, law and economics, and social networks.

PROFESSIONAL CERTIFICATIONS:

Certified Public Accountant, New York State, 1985-present. License 051623.
FINRA Series 7, Full General Securities Representative, 1988-90.

LANGUAGES:

French—reading proficiency
German—reading proficiency

AFFILIATIONS:

American Economic Association, American Institute of Certified Public Accountants, Business History Conference, Economic History Association, Society for Institutional and Organizational Economics (formerly the International Society for New Institutional

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Economics), Social Science History Association, Society of Civil War Historians, Southern Historical Association.